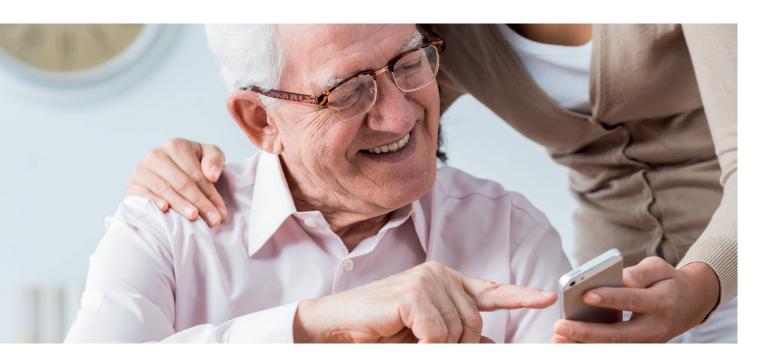


WHITEPAPER

### **Patient Journey Mapping**

How to better understand and optimize your Patient Journey





A seamless customer experience is quickly becoming one of the defining factors of successful organizations in industries across the board. For medical organizations, patient experience and engagement are often a differentiating factor between hospitals. Understanding patient experience through every stage of their care helps hospitals improve overall patient experience and internal communication. This is where patient journey mapping comes in.

#### Who is Patient Journey App?

Patient Journey App is a medical app that enables clinics to streamline their process, reduce unnecessary costs, and improve healthcare outcomes. With an interactive timeline that coaches patients in preparing for surgery and helps them adhere to treatment protocols after discharge, patients become active participants in their own healthcare.

Our app helps hospitals guide their patients from a distance by providing the right information at the right time. In addition, the app collects valuable data such as PROMs and PREMs, pain levels, physical activity, wound healing and experiences. Essentially, we enable clinics to provide proactive and personalized healthcare – anywhere and at any time.

#### What is Patient Journey Mapping?

Patient journey mapping involves mapping out the complete journey of a patient, from the first contact with the hospital until the last check-up. This provides you with an overview of how your patients interact with the hospital through many different touchpoints. These experiences are connected with patient feelings and feedback to create an accurate picture of the hospital/patient relationship, helping identify where improvements can be made and streamlining processes to make health providers more efficient.

Patient journey mapping can help hospitals gain insight into:

- The moments of contact with the patient
- The needs of the patient throughout their treatment
- Where in the journey improvements can be made to create a better overall experience

"Patient journey mapping involves mapping out the complete journey of a patient, from the first contact with the hospital until the last check-up."



### Why Patient Journey Mapping is essential

Medicine is complex by nature. While being treated, patients need to receive and process information about their condition, the treatment, risks, preparation, aftercare, and so on. Often times, pieces of this information puzzle get lost in the shuffle or can't be processed by the patient. Medical information can be intimidating and must be presented in a way that the patient can understand and participate in their treatment. Patient journey mapping is essential in identifying the shortfalls in your patient experience and understanding your patients' needs better.

Building a journey that meets the needs of your patients benefits the hospital-patient relationship in a number of ways:

- By preparing and collecting data on patients at home, hospitals can streamline their own processes.
   Healthcare providers can determine when it's necessary to intervene if a patient reports higher than expected pain or when to skip an appointment if the patient reports no pain or complications at all.
- Patients are better prepared with the knowledge to participate in shared decision making as well as timely reminders that help with things like taking medication properly, keeping up with recovery exercises, organising homecare, and adhering to fasting protocol before surgery.
- Hospitals can reduce unnecessary costs by making it easy for patients to adhere to treatment protocols before and after surgery. By communicating with patients throughout the process, they can limit the amount of postponed procedures and reach out to patients when needed, not just when scheduled.
- Patient journey mapping enables hospitals to provide more personalised and proactive care, resulting in improved health outcomes and higher patient satisfaction.

#### Case study:

#### Why is patient journey mapping important?

Patient Journey App specialises in helping hospitals define their patient journey and connect patients with the right information at the right time. While patient journey mapping can be applied to any treatment, in this example we focus on the importance of patient journey mapping during postoperative care after knee replacement surgery.

As with many clinics, we found that that this orthopedic clinic was struggling with a breakdown in communication and understanding between patients and doctors. Information was not being retained, costly mistakes were being made, and patients had a high level of anxiety about their procedure. After reading through the standard brochures and information on the hospital's website, we asked the orthopedic surgeons, physiotherapists and specialized nurses to educate us on the type of information that patients receive when they are discharged from the hospital.

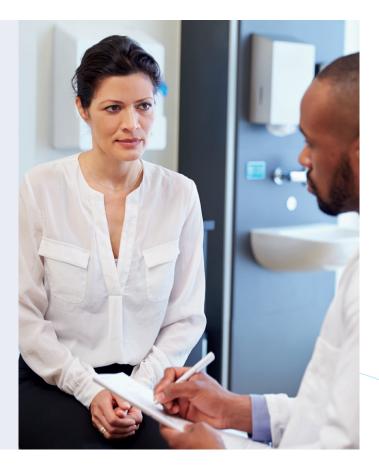
We accumulated seven pages of education about pain management, exercises, daily activities, complications, and much more that patients needed to know after surgery. Seeing these pages of information, education, exercises and guidelines was quite daunting, even to the team of healthcare professionals. While it was all highly relevant, combined it was quite an overwhelming overview.

"Patient Journey App specialises in helping hospitals define their patient journey and connect patients with the right information at the right time."

After collecting all of the information from the hospital's perspective, we interviewed a number of patients who had recently undergone their knee replacement. They added their perspectives to the journey as well, bringing up concerns about sudden colouring of the wound, neuropathic pain and side effects of the pain killers. They also pointed

out practical advice such as raising the toilet seat and using a walker in house to make it easier to get around than using crutches.

The final step was to structure this information along the timeline of the patient journey in our app, making sure they received relevant instruction at the right time. To enhance the information, we discussed the use of videos for more complex information such as exercises, lowering of pain medication and changing of bandages. We ended up distributing the app and delivering patients 30 notifications with aftercare instruction in the first four weeks after surgery. Everyone in the project was amazed by the positive results that came from understanding what patients need to know and when they need to know it and delivering that information in an easy to consume way. Improving the clinic's patient journey mapping has led to improved quality of life, functional outcomes, pain management and satisfaction.



### → The stakeholders

Like any great project, patient mapping begins with involving the right people. It is important that these stakeholders participate in the process every step of the way to ensure the right information is collected and changes are upheld. Stakeholders in the patient mapping process are:



#### **Patients**

Patients can be included in focus groups to provide feedback and steer your mapping process.



#### Medical team

Doctors, nurses, therapists and other medical personnel involved in any stage of the treatment.



#### Third party

This third-party stakeholder takes a moderator role and helps guide the mapping sessions and process. An example of this is Patient Journey App.



It's important to remember that for the mapping process to be effective, every stakeholder must be present and involved in the mapping sessions. Without feedback from everyone involved throughout the process, the patient journey will not accurately reflect the needs of the hospital or their patients.

### Mapping the patient journey

The whole process of patient journey mapping takes between 4 and 8 weeks, depending on the ability of the stakeholders to arrange their schedules.

Preparation for patient journey mapping includes the following:

#### 1. Define the treatment you want to map

Decide what particular treatment you'd like to map. It's recommended that you begin with a straightforward treatment that follows a pre-op, operation, post-op, recovery timeline. After you get the hang of it, more complex treatments can be mapped.

#### 2. Define the steps of the treatment

From a medical perspective, what steps do patients go through and what information should be communicated at what time?

#### 3. Identify touchpoints

Touchpoints can be digital or physical including any interaction with staff, friends and family, or non-human touchpoints like apps and medical devices.

#### 4. Apply a patient perspective

Determine how the patient is experiencing the steps in their treatment. Are they getting information they understand at a time that makes sense?

#### 5. Identify issues

Identify areas in the journey that are less than efficient. You will immediately be able to see the touchpoints and phases that don't satisfy patient needs.

Your patient journey can be mapped in as little as two sessions. It is vital to the success of the project that all stakeholders involved are physically present to ensure that the journey accurately represents the needs of those using it.

Your mapping sessions should include the following:

#### Session 1

- Conceptualize the patient journey
- Understand the flow of patients and how it intertwines with the workflow of the medical staff
- Determine what information is vital to what touchpoints

#### Session 2

- Involve patient focus groups to provide feedback on your proposed patient journey
- Using the feedback, finalise the patient journey so that it satisfies patient and doctor needs.

"The goal of this process is to gain a holistic view of patient care, providing relevant information for the patient as well as aligning patient and hospital workflows."

The goal of this process is to gain a holistic view of patient care, providing relevant information for the patient as well as aligning patient and hospital workflows. Too often hospitals tend to think for the patient rather than about them. By taking this time to collect real feedback from patients and doctors, you can identify weaknesses in your current patient flow and build a better experience for everyone involved.



### → Tips & tricks for mapping your patient journey

Mapping your patient journey doesn't have to be hard. Patient Journey App has helped over a hundred hospitals better understand the patient experience and improve patient adherence. Below we have collected a few tips and tricks that can help make your first mapping process run a bit smoother:

#### Take on the patient perspective:

Analyse the experience from the shoes of the patient. If you just received a life changing diagnosis, large amounts of information may be difficult to process. What information does the patient need to stay informed and what is unnecessary? When is the best time to receive this information?

#### Limit the amount of text and medical jargon:

Limit the amount of medical jargon and text that you use so that patients can understand easily. Only communicate the information that is relevant to patients and their treatment.

#### Make use of images:

Not only do images make information more attractive, but they can also be an excellent tool in demonstrating a difficult subject.

#### Use videos to introduce the team or illustrate exercise:

Video immediately makes information more personable and can give the patients a real sense of your hospital before even stepping foot in the door. Patients are able to see the operating room and other areas that are not usually seen before surgery, reducing anxiety about the treatment overall. It also helps patients with low health literacy



understand and process information better. It's also helpful to include videos of exercises instead of pictures.

#### Share practical tips to engage patients after discharge:

The care doesn't stop once the patient leaves the hospital. Use touchpoints such as an app to keep up with patients' home recovery by providing information and maintaining engagement.

### Continuing to map and improve upon patient experience

Patient journey mapping is not a one-off activity. In order to get the most out of this process, it's important to continuously improve upon and update it on a regular basis. There are a few ways you can integrate continuous improvement into your workflow after the mapping process is complete.

"Patient Journey App has helped over a hundred hospitals better understand the patient experience and improve patient adherence."

#### Patient focus groups

One way to do this is to regularly test your journeys in patient focus groups of 3-5 people. Run through the full journey with the group and collect feedback. Assess the groups perception of the information they got from the hospital. What was the most important information they received? What was missing?

#### Yearly mapping sessions

Once you've put the time and effort into perfecting your patient journey, you want it to stay relevant. This is why it's important to host yearly mapping sessions with all stakeholders involved. Like the original mapping sessions, spend time understanding your patient flow, collecting feedback, and adjusting touchpoints to perfectly fit patient and doctor needs.

In both of these instances it's vital to continuously involve patients in the process. Patients bring a new perspective to your hospital and can help you identify blind spots that you yourself may not recognise.

### → Process of Patient Journey Mapping

#### Involve the right stakeholders



**Patients** 



Medical team



Third party



#### Map your patient journey



Define the treatment you want to map Decide what treatmen

Decide what treatment you want to map the patient journey form start to finish.



Define the steps

What steps do patients go through and what information should be communicated at what time?



Identify touchpoints

Touchpoints can be digital or physical interactions between the hospital and the patient.



Apply a patient perspective

How are the patients experiencing the hospital? What information is most relevant at what time?



Identify possible issues

Identify areas in the journey that are less efficient and leave patients confused or frustrated.



#### Mapping sessions

All stakeholders must be present



#### Session 1

- Conceptualise journey
- Understand patient flow
- Determine touchpoints



#### Session 2

- Involve patient focus groups
- Finalise journey using feedback



#### Continuously improve

Patient journey mapping is not a one off activity



Collect feedback



Improve patient journey





## Common questions about patient journey mapping

As patient journey mapping experts, we have helped many hospitals build and implement effective patient journeys. Here are a few common questions that we've received on the process:

#### Q: We've already established patient pathways and understand what our patients want, why would we put effort into patient mapping?

A: Many hospitals believe they understand their patients' needs when they enter treatment. In our experience however, hospitals tend to think for rather than about the patient. While the medical team might prioritize sharing information about possible complications, pain management, and rehab exercises, they might leave out information that patients may find more valuable to recovery such as how to care for pets, when they can return to normal activities, and how to cope with the mental stress an operation causes. The point is, you can't know what your patients want to know and when they want to know it without understanding their journey through your hospital.

### Q: We're already so busy, what if we can't find extra time to map our patient journeys?

A: When organized correctly, patient journey mapping can be done with little impact on work time. The process usually takes 4 to 8 weeks from start to

finish and will help your hospital run with much more speed, saving you time in the future.

### Q: We've already aligned on our communications a while ago, what if we have nothing to map?

A: Things change over time. Even once you have gone through the patient mapping process, it's recommended to realign every year to ensure all information is correct and patients flow nicely through the hospital. Even if you think you're aligned, there is always room to optimize patient experience.

## Q: Scheduling all stakeholders for the mapping sessions is proving difficult, is it possible to do the mapping sessions individually or remotely?

A: Unfortunately, this is one of the most common mistakes that we see hospitals make. When the mapping sessions are done remotely with people working individually and not collaborating with each other, we see an increase in the time and confusion in the mapping process. With every stakeholder coming up with their own solution and finding a happy medium becomes next to impossible. That is why we recommend every stakeholder be present and involved in the mapping process to improve the communication and decision-making process.

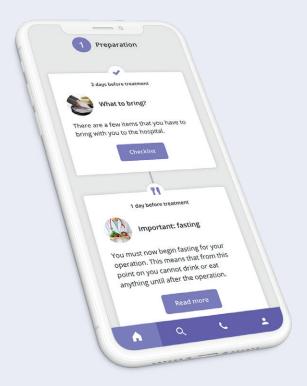
# Patient Journey App in patient journey mapping

Patient Journey App connects patients with their treatments through an interactive timeline. The timeline is built up in phases such as pre-op, operation, and recovery which are broken down in bitesize snippets of information delivered to patients at the exact time it is most relevant.

If you want to read more on how a digital tool as Patient Journey App can help you with mapping patient journeys, check out our factsheet on the next page.



Patient Journey App is a widely used, easy to implement digital patient mapping tool. The app provides features to improve patient support, interaction and adherence.



#### **Our vision**

Patient Journey App enables healthcare providers to offer the best possible care to their treatment. With Patient Journey App medical professionals can take control of their patients' journeys and improve the treatments proactivity.

#### What we do

Educate your patients through the interactive timeline with the right patient information at the right time and achieve shared decision making with the patient.

Monitor patients 1:1 to collect important data e.g. pain scores, medicine regiment adherence, healing of wound and PROMs-data throughout the treatment.



100+
Practices



10+ Countries



400.000+

Downloads



Making the patient journey map visible and easy to understand for the user.



Push notifications to emphasise important information or remind patients.



Videos to remove anxiety, explain exercises better and thus creating better outcomes.



Guiding patients by asking questions on mental state, pain levels and improving patients' knowledge for shared decision making.



Helping patients to prepare better for treatments following the BIBO (better in, better out) principle.



Providing accurate information and motivation for the revalidation phase, lowering readmission rates.